

# Solution Spotlight: ArchimedesRx

Transforming the Specialty Drug Benefit



A full carve-out PBM option for managing specialty drug costs:

-  100% pass-through of rebates
-  Integrated alternative funding
-  High-touch clinical management
-  No conflicts of interest

## THE PROBLEM:

Prescription drugs commonly drive 20-25% of an employer’s healthcare spend, with rates rising faster than any other part of healthcare. As the price of prescription drugs continues to rise steeply year over year, those percentages could easily increase to 40-50% in the next three to five years.

Specialty Rx costs—now increasing by as much as 20% annually—are a primary contributor to this alarming trend. Real-time data adds new urgency to an existing challenge: a wholly untenable trajectory for small and mid-sized employers.



## THE SOLUTION:

With ArchimedesRx, ParetoHealth is able to provide a full carve-out PBM option exclusively for specialty medications.

Captive members using PRxC PBMs Magellan Rx or SmithRx can partner with ArchimedesRx to:

Take advantage of a pass-through pricing model with PMPM admin fee and integrated alternative funding programs	Gain visibility into their specialty drug program's economics and clinical performance
Access high-touch clinical management designed for the unique needs of patients taking complex and costly medications while driving spend towards the lowest net cost	Eliminate PBM conflicts of interest

We're excited to add Archimedes' unique expertise to ParetoHealth's turnkey employee health benefit solution with multi-year protection. In addition to being the industry leader in specialty drug management solutions, Archimedes is on a mission to transform the PBM industry and make the prescription drug benefit sustainable for the long-term.

Archimedes' Market Differentiators		
Component	PBM Market	Archimedes
<b>Business Model</b>	<b>Conflicted</b> <ul style="list-style-type: none"> <li>• Own mail and specialty pharmacies</li> <li>• Multiple pharma revenues</li> <li>• Promote greater utilization</li> </ul>	<b>Aligned-Drug Cost Manager</b> <ul style="list-style-type: none"> <li>• No pharmacy ownership</li> <li>• 100% of revenue from client fees</li> <li>• Employer controls the benefit</li> </ul>
<b>Coverage Model</b>	<b>Revenue Maximization</b> <ul style="list-style-type: none"> <li>• Formularies maximize rebates at the expense of lowest net cost</li> <li>• Ineffective and conflicted prior authorization</li> </ul>	<b>Value-Based and Integrated</b> <ul style="list-style-type: none"> <li>• Value-based coverage</li> <li>• Robust prior authorization</li> <li>• High cost case management</li> <li>• Manage across Rx and medical</li> </ul>
<b>Reporting Model</b>	<b>Self-Serving</b> <ul style="list-style-type: none"> <li>• Spend and trend basics</li> <li>• Program recommendations that promote PBM's financial interest</li> </ul>	<b>Consultative and Actionable</b> <ul style="list-style-type: none"> <li>• Full disclosure</li> <li>• Rebates, discounts, clinical performance</li> <li>• Pharmacy and medical</li> </ul>

## THE IMPACT:

Captive members using ArchimedesRx’s specialty carve-out are already seeing significant savings and more effective clinical management.

### Results by the Numbers



## Why Enhanced Clinical Review Matters | Savings Showcase

### Prior Authorization Example

## Dupixent

